

NRG Gestetner South Africa (Pty) Ltd
Reg. No. 1960/000915/07

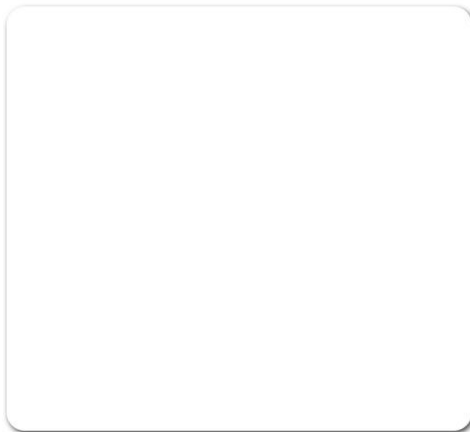
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Attention: Pierre Venter

Financial Proposal by NRG Gestetner SA (Pty) Ltd for
Mayer International Machines South Africa



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Gestetner

TOTAL DOCUMENT SOLUTIONS



Print



Copy



Scan



Fax



Software



Colour



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Directors: RG Pinker (Managing), IP Winham (British)
Company Secretary: LR Fivaz



Gestetner

TOTAL DOCUMENT SOLUTIONS



14 May 2009

Dear Pierre,

Thank you for affording NRG Gestetner SA (Pty) Ltd the opportunity to submit our proposal for your Office Solution requirements.

With our excellent national and international infrastructure and years of expertise in the field of Document Management, we will customise a solution that fits your unique needs. This solution will streamline your document workflow with our innovative integration of hardware and software.

Why Gestetner?

- 1. We are the only South African company in our industry that is wholly owned by the manufacturer**
- 2. We are SOX, ISO 14001/27001 ISMS rated and certified: our systems and policies, adhere to the highest local and international standards**
- 3. We are the only South African-based company that has a truly international footprint; currently represented in 150 countries worldwide**
- 4. Acknowledged to be 30% faster in service delivery than our nearest competitor**
- 5. Transparent, reliable, and honest in all that we do**



We sincerely hope our proposal meets with your approval, and look forward to your further instructions. If I can be of any further assistance, please do not hesitate to contact me personally on the details below.

Assuring you of our best service and attention at all times.

Yours faithfully

James Webb

Sales Consultant
Cell:
Office: 021 404 7100

Mark Tyldesley

Sales Manager

This proposal is proprietary information and is intended to be held in confidence by both [Gestetner](#) and [Mayer International Machines South Africa](#).



Proposed Solution

MP2550CSP

MP2550 Pre-Configured Digital Copier



| | |
|--|---|
| Capital Investment | Rxx,xxx.00 |
| Monthly Rental over 60 Months with 0 % Escalation | Rx,xxx.00 |
| Minimum Billing | R |
| Included Copies | |
| Maintenance | Maintenance Black and white: 7.5 cents per copy / print |
| | * Consumables * e-Billing included |
| On acceptance of the proposal Gestetner agrees to settle your current device excluding all arrears to the amount of R xxxx | |

| Description | |
|-------------|---------------------|
| | Lightning Protector |
| | Cabinet |
| | 1 Fax Line |
| | 1 Bin Tray |
| | EDDS1 |
| | Language Kit |



Service And Maintenance

Full Service Maintenance Agreement

Gestetner undertakes to maintain the contracted equipment in good working order and that the quality and the reliability of the equipment shall be maintained throughout the duration of the rental period. Preventative maintenance calls will be undertaken periodically to ensure consistent uptime.

Service, travelling or parts outside of our normal working hours Mondays to Fridays (excluding public holidays) 08h00 to 16h30 are not included in the Maintenance Agreement. Should these services be required they are available under a separate Service Level Agreement.

Maintenance Inclusions

- All Toner
- Drum Warranty
- Service
- Spare Parts
- Labour
- Travelling Expenses
- Customer Training

Network Installations

| | | |
|------------------|-------------------------------|--|
| Network printer | 1-5 Users 6 and more users | No charge Rxxx.00 per workstation or Rxxx per hour |
| Network Fax | 1-5 Users 6 and more users | No charge Rxxx.00 per workstation or Rxxx per hour |
| Network scanners | 1-5 Users 6 and more users | No charge Rxxx.00 per workstation or Rxxx per hour |



Considerations

The information contained in this proposal is privileged and confidential, intended only for use by the above-mentioned addressee. Please note that any review, dissemination, distribution, copying, or the taking of any action in reliance thereon is strictly prohibited

1. All the above pricing is exclusive of V.A.T.
2. **This proposal is linked to the current Rand/Euro exchange rate and is subject to exchange rate fluctuations.**
3. Rentals are linked to prime.
4. This quote is valid for a period of seven (7) days.
5. Errors and omissions excluded.
6. Terms and conditions apply to the rental and maintenance agreements.
7. Rentals approved by Gestetner Finance include insurance.
8. Unless specifically agreed and recorded in writing, this quotation does not provide for the settlement of any existing equipment on rental.
9. Insurance cover for lightning strikes is dependent on a lightning protector / power surge protector being fitted at an additional cost of Rxxx.00 per unit.
10. Any third party logos used in this proposal are for the purposes of quoting only.
11. Please note that all prices are subjected to the current Rand / Euro exchange rate.
12. Admin Fee of Rxxx.00 for rentals approved by Gestetner Finance.





Software Solutions Offerings

There are enough challenges facing your business without having to worry about workflow, archiving or document management. Gestetner has the total document solution that integrates hardware and software, proving that sometimes there is a simpler way to run your business.

Do you need your key business processes to be more effective?

Gestetner, working with K2, offers a solution to streamline and manage your key business processes. From leave applications to proof-of-delivery notes, the K2 software automates business workflow to create a more efficient environment.

Do you need an electronic archival and retrieval system?

Revolutionise your document archiving with MicroFile, brought to you by Gestetner. With electronic archiving and retrieval capabilities, MicroFile allows you to easily store and search for electronically archived documents.

Do you need to re-vamp your business communication documents?

Gestetner offers PlanetPress, a document composition tool that handles data intelligently. Create and print documents without the need for pre-printed stationery, and dynamically insert targeted information into your documents, that is relevant to your clients.

Do you need to distribute your statements and invoices electronically?

No matter what your business, statements and invoices need to be distributed to customers efficiently and without hassle. Documents are distributed electronically with EDD and Gestetner, minimising the need for 'snail mail' and traditional mail methods.

Do you need to monitor your printing costs?

Equitrac delivers total transparency, high security and complete recovery of document output costs in public access environments. This powerful document accounting solution reduces wastage and optimizes resources by efficiently monitoring, managing and measuring all networked printing.

Network Print Management & Control

We have a selection of software applications to manage the increasing numbers of networked print devices whilst giving greater visibility to cost and usage.

Forms Management

We have selected innovative software that is designed to make the transfer of information more effective and efficient.

Document and Information Management Solutions

We offer dedicated software products to address the vital need to manage the flow of information throughout your organization.

Document Distribution Solutions

Your time and resources can be freed up by removing traditional, labour intensive document delivery methods and replacing them with hassle free digital distribution.

Connectivity Tools

Sharing key document resources improves business productivity. Our products harness the power of centralized management and access, integrating seamlessly into existing network environments.

